Agile and the Seven Deadly Sins of Project Management

Mike Cohn

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Mike Cohn - background

Agile coach and trainer

• Founding member and director of Agile Alliance and Scrum Alliance
• Founder of Mountain Goat Software
• Ran my first Scrum project in 1995
• Former VPE in four companies

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A cornucopia of agile processes

**Agile Processes**
- Extreme Programming (XP)
- Scrum
- Crystal
- DSDM
- Lean software development
- Unbranded “agile”

**Semi-Agile Processes**
- Feature-Driven Development (FDD)
- Unified Process
- OpenUP

A closer look at Scrum

- No specific engineering practices prescribed
- But many Scrum teams are adopting much of XP
- 2- to 4-week iterations called “sprints”
- Self-organizing, cross-functional teams
- Uses generative rules to create an agile environment
The Scrum project community

- Scrum Master: Defines what to build and in what order
- Product Owner: Process coach and Sheepdog for the team
- The team:
  - Programmer
  - Programmer
  - DBA
  - Analyst
  - Tester
  - Tester
  - User Experience Designer
  - Programmer

Scrum

- Sprint goal: 2-4 weeks
- Sprint: 24 hours
- Potentially shippable product increment
- Sprint backlog
- Cancel
- Coupons
- Gift wrap
- Product backlog
- Coupons
Seven Sins of Project Management

1. Gluttony
2. Lust
3. Sloth
4. Opaqueness
5. Pride
6. Wastefulness
7. Myopia

Sin #1: Gluttony

- Definition
  - Fixing all dimensions (scope, schedule, resources, and quality) of a project
  - A project management sin of excess
- Experienced as
  - Impossible schedules
  - Death marches
- Leads to
  - Trying to do too much for the resources (time, people) available
  - Cutting quality to meet other goals
The iron triangle

Which dimension is best to adjust to achieve project success?

Timeboxes help avoid gluttony

• Agile iterations are timeboxed
• So the schedule of an iteration is fixed
• But the number of iterations is variable
• Focus is always on “what can we accomplish next?”
Timeboxed iterations increase predictability

- Over time a team learns how much it can complete per iteration (its “velocity”)
- Knowing this prevents the temptation to overcommit.

![Velocity Chart](chart.png)

What expectation of future velocity should this team set?

<table>
<thead>
<tr>
<th>Feature A</th>
<th>Feature B</th>
<th>Feature C</th>
<th>Feature D</th>
<th>Feature E</th>
<th>Feature F</th>
<th>Feature G</th>
<th>Feature H</th>
<th>Feature I</th>
<th>Feature J</th>
<th>Feature K</th>
<th>Feature L</th>
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<tr>
<td>5</td>
<td>3</td>
<td>5</td>
<td>5</td>
<td>5</td>
<td>3</td>
<td>3</td>
<td>5</td>
<td>3</td>
<td>2</td>
<td>5</td>
<td>3</td>
</tr>
</tbody>
</table>

✓ Feature A ✓ Feature B ✓ Feature C ✓ Feature F ✓ Feature D ✓ Feature E ✓ Feature G ✓ Feature H ✓ Feature I ✓ Feature J

✗ Feature K ✓ Feature L
Sin #2: Lust

- Definition
  - Intense or unrestrained craving for features

- Experienced as
  - Trying to put too many features into a product during the time allowed
  - Treating all features as “critical”

- Leads to
  - Overtime, reduced quality, surprises

Three ways agile deals with lust

1. Developing features in priority order
2. Incremental gratification
“Overtime is a symptom of a serious problem on the project. The XP rule is simple—you can’t work a second week of overtime. For one week, fine, crank and put in some extra hours. If you come in on Monday and say ‘To meet our goals, we’ll have to work late again,’ then you already have a problem that can’t be solved by working more hours.”

~Kent Beck
Sin #3: Sloth

- **Definition**
  - Failing to do high quality work at all times

- **Experienced as**
  - Testing quality in at the end
  - Instability during development

- **Leads to**
  - Big delays
  - Unpredictable schedules

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**Agile practices related to quality**

- Simple design
- Automated testing
- Test-driven development
- Continuous integration
- Pair programming
- Refactoring
**Case Study 1**

**Cosmodemonic Biotech**

<table>
<thead>
<tr>
<th></th>
<th>Waterfall</th>
<th>Scrum</th>
</tr>
</thead>
<tbody>
<tr>
<td>Use Case pages</td>
<td>3,000</td>
<td></td>
</tr>
<tr>
<td>User Stories</td>
<td></td>
<td>1,400</td>
</tr>
<tr>
<td>Calendar months</td>
<td>9</td>
<td>12</td>
</tr>
<tr>
<td>Person months</td>
<td>540</td>
<td>54</td>
</tr>
<tr>
<td>Lines of Java code</td>
<td>58,000</td>
<td>51,000</td>
</tr>
<tr>
<td>Lines of Java code per person-month</td>
<td>120</td>
<td>840</td>
</tr>
</tbody>
</table>

**Productivity (NCSS / month)**

- **US average**: 270
- **Three years prior to introducing agile**: 389
- **First nine months after starting agile**: 1206

NCSS = Non-Comment Source Statement (Java)
Defects per KNCSS

Three years prior to introducing agile: 10
First nine months after starting agile: 2.9

But wait, there’s more...

- Results achieved without any targeted rewrite of existing (buggy) code
- Many of the post-agile defects continued to be in the old code
- True results would be even better (if we had measured them)

Sin #4: Opaqueness

- Definition
  - Obscuring the progress, quality or other attribute of a project
- Experienced as
  - Not knowing the true state of the project
- Leads to
  - Surprises
  - Poor decisions
Three types of opaqueness

1. How agile addresses Quality opaqueness
   - Don’t let bugs accumulate
   - Continuous integration
   - Features are either “Done” or “Not Done”
     - Avoids the 90% Syndrome

2. How agile addresses Schedule opaqueness

A release burndown chart

- Story Points
- Iterations
Using a confidence interval to predict what will be delivered

Assume:
There are five sprints left.

- At our slowest velocity we’ll finish here (5×28)
- At our long-term average we’ll finish here (5×33)
- At our best velocity we’ll finish here (5×37)
**A Backlog Burndown Chart**

Sin #5: Pride

- **Definition**
  - Believing that we know everything to build the product
- **Experienced as**
  - A lack of stakeholder and user involvement
- **Leads to**
  - Failure to solicit feedback
  - Failure to learn
Where are opportunities for feedback?

Agile requirements

“User stories” facilitate working closely with users & customers

As a user, I want to reserve a hotel room.

As a vacation traveler, I want to see photos of the hotels so that I can choose the best one for me.

As a user, I want the site to be available 99.999% of the time I try to access it.
Progressive refinement

As a VP Marketing, I want to review the performance of historical promotional campaigns so that I can identify and repeat profitable ones.

As a VP Marketing, I want to select the timeframe to use when reviewing the performance of past promotional campaigns, so that I can identify and repeat profitable ones.

As a VP Marketing, I can select which type of campaigns (direct mail, TV, email, radio, etc.) to include when reviewing the performance of historical promotional campaigns.

An example

As a VP Marketing, I want to see information on direct mailings when reviewing historical campaigns.

As a VP Marketing, I want to see information on television advertising when reviewing historical campaigns.

As a VP Marketing, I want to see information on email advertising when reviewing historical campaigns.
Sin #6: Wastefulness

- Definition
  - Misuse of critical resources
- Experienced as
  - Losses of creativity, motivation, and time
- Leads to
  - Project malaise
  - Delays
  - Doing it the same way (again)

How agile handles waste

1. Timeboxing
2. Daily standups
3. Iteration retrospectives
4. Self-organizing teams
Spreading intensity evenly

Intensity vs. Months

Waterfall
Scrum

Salesforce.com

- Improvement in mean time to release for major releases: +61%
- Increase in features delivered in major releases: +94%
- Increase in features delivered per developer: +38%
- Increase in major release cumulative value: +568%

Source: Scrum Gathering, April 16, 2008
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Sin #7: Myopia (Shortsightedness)

- Definition
  - Not seeing beyond your own work
- Experienced as
  - Teams who don’t see the big picture
  - Individuals who work only within their roles
- Leads to
  - Unsuccessful products
  - Delays

Seeing the forest and the trees at the same time

<table>
<thead>
<tr>
<th>Release Plan</th>
<th>Iteration Plan</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sprint 1</td>
<td>Task A 8 hours</td>
</tr>
<tr>
<td>Sprint 2</td>
<td>Task B 16 hours</td>
</tr>
<tr>
<td>Sprint 3</td>
<td>Task C 5 hours</td>
</tr>
<tr>
<td>Sprints 4–7</td>
<td>Task D 8 hours</td>
</tr>
</tbody>
</table>
Cross-functional team

- All disciplines necessary to go from idea to implementation
- Improves creativity and ownership
- Whole team commitment

But does that make everyone a generalist?

Is everyone a generalist?

Meconi’s

Key

Order-taker
Floater
Sandwich-maker

Bruno’s

Ferentino’s

Ferentino’s: Screw that; where’s lunch?

Meconi’s: Order-taker, key floater, sandwich-maker.
Upcoming public classes

<table>
<thead>
<tr>
<th>Date</th>
<th>What</th>
<th>Where</th>
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<tbody>
<tr>
<td>Nov 8–9</td>
<td>Certified ScrumMaster</td>
<td>La Jolla</td>
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<tr>
<td>Nov 10–11</td>
<td>Succeeding with Agile</td>
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</tr>
</tbody>
</table>

Also: Boulder, Cupertino, Dallas, and Orlando

See mountaingoatsoftware.com for details

Mike Cohn
mike@mountaingoatsoftware.com
www.mountaingoatsoftware.com
twitter: mikewcohn
(720) 890–6110

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