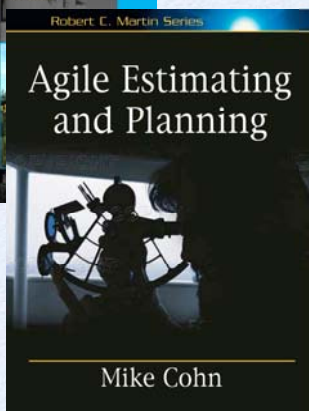


# User Stories for Agile Requirements



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## Mike Cohn - background



Consultant, author,  
and speaker

- Founding member and director of Agile Alliance, Scrum Alliance, and Agile Project Leadership Network
- Founder of Mountain Goat Software



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- Software requirements is a *communication problem*
- Those who want software must communicate with those who will build it



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## Balance is critical

- If either side dominates, the business loses
- If the business side dominates...
  - ...functionality and dates are mandated with little regard for reality or whether the developers understand the requirements
- If the developers dominate...
  - ...technical jargon replaces the language of the business and developers lose the opportunity to learn from listening



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# Resource allocation

- We need a way of working together so that resource allocation becomes a shared problem
- Project fails when the problem of resource allocation falls too far to one side



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# Responsibility for resource allocation

If developers shoulder the responsibility...

- May trade quality for additional features
- May only partially implement a feature
- May solely make decisions that should involve the business side

If the business shoulders the responsibility...

- Lengthy upfront requirements negotiation and signoff
- Features are progressively dropped as the deadline nears



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# Imperfect schedules

- We cannot perfectly predict a software schedule
  - As users see the software, they come up with new ideas
  - Too many intangibles
  - Developers have a notoriously hard time estimating
- If we can't perfectly predict a schedule, we can't perfectly say what will be delivered



# So what do we do?

We make decisions based on the information we have

...but do it often

Rather than making one all-encompassing set of decisions

...we spread decision-making across the project

This is where user stories come in





# Today's agenda



- What stories are
- Story writing
- INVEST in good stories
- Why user stories



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## Ron Jeffries' Three Cs

Card

- ✓ Stories are traditionally written on note cards.
- ✓ Cards may be annotated with estimates, notes, etc.

Conversation

- ✓ Details behind the story come out during conversations with product owner

Confirmation

- ✓ Acceptance tests confirm the story was coded correctly



Source: XP Magazine 8/30/01, Ron Jeffries.

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# Samples from a travel website

As a user, I want to reserve a hotel room.

As a vacation planner, I want to see photos of the hotels.

As a user, I want to cancel a reservation.

As a frequent flier, I want to rebook a past trip, so that I save time booking trips I take



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## Where are the details?

- As a user, I can cancel a reservation.
  - Does the user get a full or partial refund?
    - Is the refund to her credit card or is it site credit?
  - How far ahead must the reservation be cancelled?
    - Is that the same for all hotels?
    - For all site visitors? Can frequent travelers cancel later?
  - Is a confirmation provided to the user?
    - How?



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## Details added in smaller sub-stories

As a user, I can cancel a reservation.

As a premium site member, I can cancel a reservation up to the last minute.

As a non-premium member, I can cancel up to 24 hours in advance.

As a site visitor, I am emailed a confirmation of any cancelled reservation.



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## Details as conditions of satisfaction

- The product owner's conditions of satisfaction can be added to a story
  - These are essentially tests

As a user, I can cancel a reservation.

- Verify that a premium member can cancel the same day without a fee.
- Verify that a non-premium member is charged 10% for a same-day cancellation.
- Verify that an email confirmation is sent.
- Verify that the hotel is notified of any cancellation.



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# Today's agenda



- What stories are
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# Questioning the users

“Would you like it in a browser?”

“Of course, now that you mention it!”

- A problem:
  - The question is closed
    - {Yes | No}





# We can do better

“What would you think of having this app in a browser rather than as a native Windows application, even if it means reduced performance, a poorer overall user experience, and less interactivity?”

- It's open
  - Full range of answers
- But it has too much context



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# The best way to ask

“What would you be willing to give up in order to have it in a browser?”

- We want to ask questions that are
  - Open-ended
  - Context-free



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# Context matters

“My wife and I split up...”



“He’s no longer with us...”

“Dad, make it warmer.”



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# It’s my problem, I know the solution

- Having a problem does not uniquely qualify you to solve it
- “It hurts when I go like this...”



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# We need to stop asking users

- Since users don't know how to solve their problems, we need to stop *asking*
- We need to *involve* them instead

Empirical design

- Designers of the new system make decisions by studying prospective users in typical situations

Participatory design

- The users of the system become part of the team designing the behavior of the system



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# Story-writing workshops

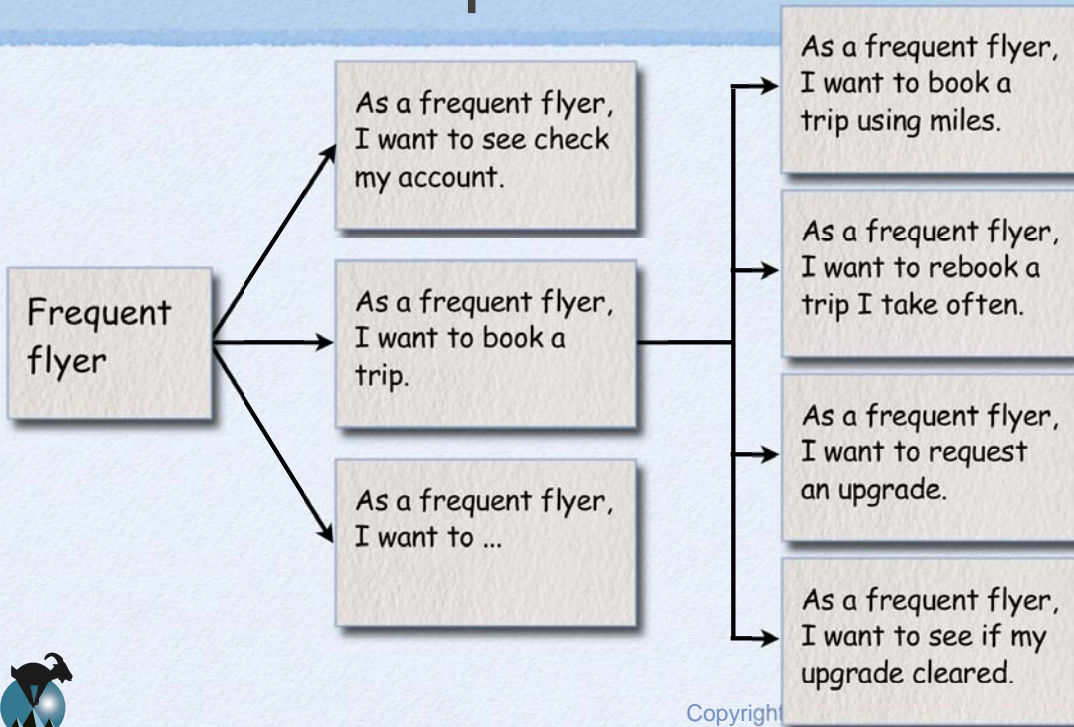
- Includes developers, users, customer, others
- Brainstorm to generate stories
- Goal is to write as many stories as possible
  - Some will be “implementation ready”
  - Others will be “epics”
- No prioritization at this point



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# Start with epics and iterate



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# A template I like

As a <type of user>, I want to <goal> so that <reason>.

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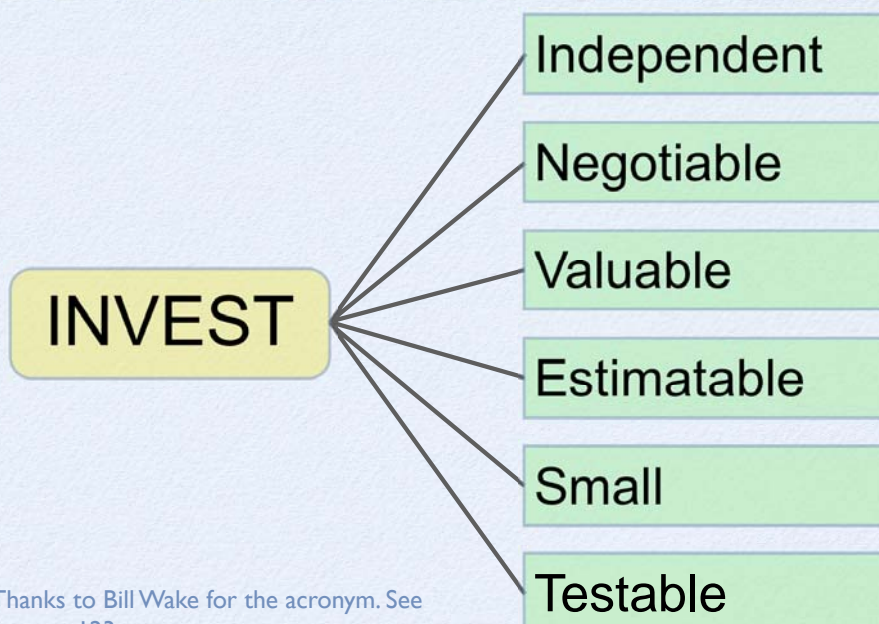
# Today's agenda



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# What makes a good story?



Thanks to Bill Wake for the acronym. See [www.xp123.com](http://www.xp123.com).



# INVESTing in good stories

- **I**ndependent
  - Dependences lead to problems estimating and prioritizing
  - Can ideally select a story to work on without pulling in 18 other stories
- **N**egotiable
  - Stories are not contracts
  - Leave or imply some flexibility
- **V**aluable
  - To users or customers, not developers
  - Rewrite developer stories to reflect value to users or customers



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# INVESTing in good stories

- **E**stimatable
  - Because plans are based on user stories, we need to be able to estimate them
- **S**mall
  - Complex stories are intrinsically large
  - Compound stories are multiple stories in one
- **T**estable
  - Stories need to be testable



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# Small

- Large stories (epics) are
  - Hard to estimate
  - Hard to plan
    - Won't fit in a single iteration
- Two types of large story
  - Complex story
  - Compound story



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# Compound stories

- An epic that comprises multiple shorter stories
- Often hide a great number of assumptions

As a job seeker, I can post my resume.

- A resume includes multiple sections (education, job history, salary history, publications, etc.).
- Resumes can be inactive or active.
- A user can have multiple resumes.
- A user can edit a resume.
- A user can delete her resume.



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# Splitting a compound story

## Split along operational boundaries (CRUD)

- As a job seeker, I can create a new resume.
- As a job seeker, I can edit a resume.
- As a job seeker, I can delete a resume.
- As a job seeker, I can have multiple resumes.
- As a job seeker, I can activate and inactivate resumes.



# Splitting a compound story

## Split along data boundaries

- As a job seeker, I can add and update educational information.
- As a job seeker, I can add and update my job history.
- As a job seeker, I can add and edit salary history on a resume.
- As a job seeker, I can delete a resume.
- As a job seeker, I can have multiple resumes.
- As a job seeker, I can activate and inactivate resumes.





# Today's agenda



- What stories are
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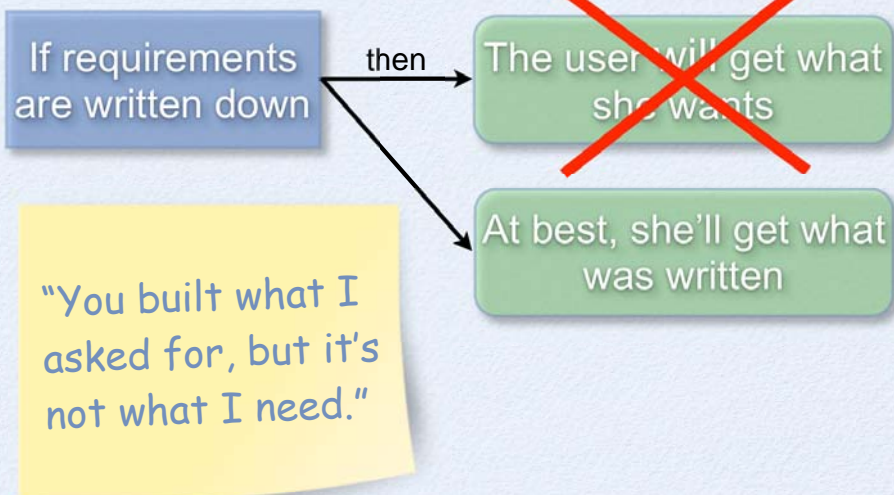


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# So, why user stories?

- Shift focus from writing to talking



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# Words are imprecise

Entrée comes with  
soup or salad and bread.

- (Soup or Salad) and Bread
- (Soup) or (Salad and Bread)



# Examples

The user can enter a  
name. It can be 127  
characters.

- Must the user enter a  
name?
- Can it be other than  
127 chars?

The system should  
prominently display a  
warning message  
whenever the user  
enters invalid data.

- What does *should*  
mean?
- What does *prominently  
display* mean?
- Is *invalid data* defined  
elsewhere?





# Additional reasons

- Stories are comprehensible
  - Developers and customers understand them
  - People are better able to remember events if they are organized into stories<sup>†</sup>
- Stories are the right size for planning
- Support and encourage iterative development
  - Can easily start with epics and disaggregate closer to development time



<sup>†</sup>Bower, Black, and Turner. 1979. *Scripts in Memory for Text*.

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# Yet more reasons

- Stories support opportunistic development
  - We design solutions by moving opportunistically between top-down and bottom-up approaches<sup>†</sup>
- Stories support participatory design
- Stories put the focus on the user's goals



<sup>†</sup>Guindon. 1990. *Designing the Design Process*.

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# What are we building?

## IEEE 830 Software Requirements Spec

1. The product shall have a gas engine.
2. The product shall have four wheels.
  - 2.1. The product shall have a rubber tire mounted to each wheel.
3. The product shall have a steering wheel.
4. The product shall have a steel body.

Source: Adapted from *The Inmates are Running the Asylum* by Alan Cooper (1999).



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# Most importantly...

Don't forget the purpose

- The story text we write on cards is less important than the conversations we have.

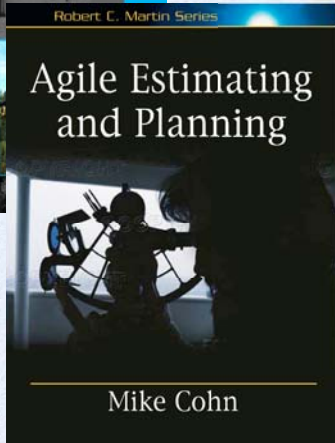


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